# RedFernsTech Pvt Ltd: Leading Provider of Technology Consulting and Implementation Services

**Overview:** RedFernsTech Pvt Ltd is a renowned provider of technology consulting and implementation services, specializing in Salesforce consultancy, Zoho services, ServiceNow implementation, and Data Science solutions. They cater to a wide range of industries, including finance, healthcare, retail, and manufacturing.

## **Salesforce Consultancy:**

- **Services Offered:** Implementation, customization, integration, and support.
- **Expertise:** Successfully delivered tailored Salesforce solutions integrated with ERP and customer management systems for enhanced operational efficiency.

### **AppExchange Products:**

- **Offerings:** Currency conversion, mass approvals, thumbnail viewer, and product filter.
- **Purpose:** Streamline processes within Salesforce to boost productivity and efficiency.

#### **Zoho Services:**

- Applications Supported: Zoho CRM, Zoho Books, Zoho Projects, Zoho Analytics.
- **Services:** Implementation, customization, and training sessions to optimize sales and financial management processes.

# **ServiceNow Implementation:**

- **Services:** End-to-end implementation, custom app development, IT service management, and support.
- **Achievements:** Enhanced IT service delivery and operational efficiency through seamless integration with existing systems.

#### **Data Science Solutions:**

- **Capabilities:** Data analysis, predictive modeling, machine learning, and data visualization.
- **Technologies Used:** Python, R, TensorFlow, Apache Spark.
- **Applications:** Developed predictive analytics models for healthcare providers to improve patient outcomes and operational efficiency.

## **Portfolio:**

- **Projects Completed:** Over 40, including complex implementations across various industries
- **Client Focus:** Tailored solutions meeting specific business requirements and industry standards.

**Conclusion:** RedFernsTech Pvt Ltd distinguishes itself through extensive industry experience, a diverse portfolio of successful projects, and a commitment to delivering

customized solutions. Their suite of AppExchange products further enhances the Salesforce experience, solidifying their reputation as a leader in technology consulting and implementation.

#### **RedFerns Tech Services**

RedFerns Tech Services Overview Salesforce Services

#### 1. Salesforce Integration

- Enhance customer engagements and operational efficiency through seamless integration solutions.
- Integrate Salesforce with existing systems for unified data management and enhanced automation.

#### 2. Salesforce App Development

- Custom applications tailored to business needs, leveraging Salesforce CRM capabilities for automation and analytics.
- Develop sales, service, and community apps to improve customer interaction and streamline processes.

# 3. Salesforce Admin & Support

- Comprehensive support to optimize CRM operations and ensure seamless Salesforce ecosystem management.
- Handle configuration, customization, and ongoing support to maximize Salesforce utilization.

## 4. Salesforce Migration

- Smooth and efficient transition services, minimizing disruption and maximizing Salesforce benefits.
- Plan, execute, and validate data migration to Salesforce with minimal downtime and maximum data integrity.

### 5. Key Salesforce Solutions

- Sales Cloud Implementation: Tailored setup for sales teams to manage leads, opportunities, and forecasts.
- Service Cloud Setup: Configure service processes to deliver personalized customer support experiences.
- Custom Application Development: Build bespoke solutions integrating with Salesforce for unique business needs.
- Salesforce Training: Provide training programs to empower users and admins for effective Salesforce use.
- Data Migration and Cleanup: Ensure accurate data transfer and maintain data quality during migration.
- Experience Cloud Development: Create interactive digital spaces for enhanced customer engagement.
- Salesforce Analytics and Reporting: Implement advanced analytics to derive actionable insights from Salesforce data.
- Salesforce CPQ: Configure Price Quote solutions to streamline sales quoting processes.

Data Science & Analytics service

## 1. Data Science

- Extract valuable insights, predict trends, and optimize operations using advanced data analytics.
- o Utilize machine learning models for predictive analytics and anomaly detection.

# 2. Machine Learning

- Implement intelligent processes to deliver personalized customer experiences and operational efficiencies.
- Develop recommendation engines and churn prediction models to enhance customer retention.

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## **Join RedFerns Tech for Exciting Career Opportunities**

Why Choose Us? At RedFerns Tech, we foster a culture of innovation and growth, dedicated to transforming careers and achieving collective success. Join our diverse team where collaboration and teamwork drive every project, ensuring a dynamic environment for learning and professional development.

**Secured Future** We are committed to your long-term success with a clear career path, competitive benefits, and opportunities for advancement.

**Learning and Development** Embark on a journey of continuous learning with access to various resources and development programs. Expand your skills and stay competitive in a dynamic industry.

### **Current Openings:**

#### • Data Sciences Specialist

o **Experience:** 5 Years

- **Responsibilities:** Lead data analytics initiatives, develop statistical models, and collaborate cross-functionally to solve complex challenges.
- Qualifications: Bachelor's or Master's in Data Science or related field, proficiency in Python, R, SQL, and data visualization tools.

## • Salesforce Senior Developer

• **Experience:** 5 Years

- **Responsibilities:** Design and implement Salesforce solutions, provide technical leadership, and ensure optimal system performance.
- Qualifications: Bachelor's in Computer Science or equivalent, Salesforce certifications preferred, expertise in Apex, Visualforce, and Lightning components.

#### • Data Scientist

o **Experience:** 1 Year

- **Responsibilities:** Analyze data, develop predictive models, and collaborate on data-driven solutions.
- o **Qualifications:** Bachelor's or Master's in Computer Science or related field, proficiency in Python or R, familiarity with machine learning frameworks.

### • Salesforce Developer

- o **Experience:** 2 Years
- **Responsibilities:** Customize Salesforce solutions, integrate systems, and maintain data integrity.
- Qualifications: Bachelor's in Computer Science or related field, Salesforce certifications preferred, proficiency in Apex, Visualforce, and Lightning components.

**Why Join Us?** Join a team that values innovation, teamwork, and career growth. We offer competitive compensation, comprehensive benefits, and a supportive environment for professional development.

**Apply Now** Ready to take your career to the next level? Submit your resume to hrindia@redfernstech.com and detail your relevant experience and achievements in your desired role.